State of New Jersey Division of Pensions and Benefits

INVESTMENT CARRIER COMPARISON GUIDE

For Employees of the:
Alternate Benefit Program (ABP)
and
Additional Contributions
Tax-Sheltered Program (ACTS)

(PERS and TPAF Employees)



SELECTING A RETIREMENT COMPANY

When you participate in the Alternate Benefit Program (ABP) or the Additional Contributions Tax-Sheltered (ACTS) Program you must select an investment company to manage your money.

ABP members participate in a defined contribution plan whereby the employer contributes 8% and the employee contributes a mandatory 5% to a basic retirement plan. ABP members may also participate in voluntary Tax-Sheltered Annuities or Tax-Deferred Annuities.

ACTS is a voluntary tax-sheltered annuity program available to employees enrolled in defined benefit pension plans at employer locations where ABP is also available.

This guide offers information on the six investment carriers you can select for these programs. In deciding which one is best for you, here are some points to consider:

Financial Stability and Experience

Look for top ratings by independent agencies such as Standard & Poor's or Moody's Investors Service. The highest ratings (AAA and Aaa) indicate superior stability, claimspaying abilities, sound investments and financial strength.

Management Objectives

Since ABP and ACTS are retirement programs, the emphasis should be on long-term results. Examine the company's prospectus for each investment option, specifically the types of investments, the objectives and risks involved, and the expenses and fees associated.

Expenses and Fees

Expense charges allow financial companies to operate. Over the years, expenses can take a significant bite out of your retirement investments.

- Higher expenses mean the fund's return has to be higher to make up for them.
- Sales fees ("loads") or transfers and withdrawal fees mean you may pay more over the long term.
- Lower expenses mean more of your money is working for you.

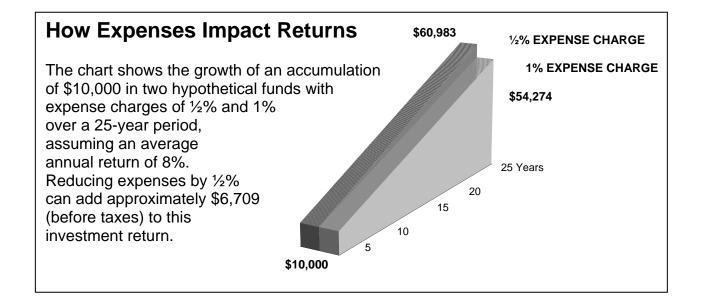
Service Features

Consider a company committed to assisting you both during your working years and after

you retire. Look for the following:

- A toll-free customer service telephone center.
- Interactive websites with secure online access for account information, transaction capability and up-to-the-minute market news and reports.
- Personal face-to-face counseling and assistance on planning for retirement and other financial needs.
- Education workshops and seminars, newsletters, quarterly and annual statements.

To participate in any of these programs, please contact your Human Resources Office.



EA-0102-0806

FINANCIAL TERMS MADE EASY

Retirement plans often use specialized terms regarding the type of plan and their investment choices.

To make it easier, definitions for key words are provided below.

Annuity

A contract by which an insurance company agrees to make regular payments to someone for life or for a fixed period. See **Fixed Annuity** and **Variable Annuity**.

Defined Benefit Plan

A retirement plan that provides a specified benefit based on salary and years of service. The plan sponsor makes the investment choices and is responsible for ensuring that sufficient assets are available to pay the retirement benefit. The PERS is a defined benefit plan.

Defined Contribution Plan

A retirement plan that specifies a rate of employer and/or employee contributions usually defined as a percentage of salary. The employee makes investment choices. Investment return will effect an employee's accumulation. The retirement benefit is dependent upon the employee's accumulation, age, and benefit option(s). The ABP is a defined contribution plan.

Expenses

Expenses for annuities may carry the following types of fees:
1) a fund expense which includes management fees for the subaccounts of variable annuities; 2) a **mortality and expense**(**M&E**) charge for the insurance contract guarantee, including sales commissions and administrative expenses; 3) a **surrender charge** if the annuity contract is closed and funds are withdrawn or transferred before a specified length of time (usually between 1-10 years).

Fixed Annuity

A traditional insurance investment where the company guarantees principal and a specified interest rate and may offer dividends. The duration of the interest rate guarantee and the policy for determining future interest rates as well as expenses and fees vary by company. Detailed information about these policies and expenses should be obtained from the investment company.

403(b) Plan

A plan similar to a 401(k), a tax-deferred retirement plan that lets employees of nonprofit education and research organizations and public schools contribute pretax dollars to an investment pool until the employee retires or terminates employment.

Salary Reduction

Pre-tax employee contributions to a savings or investment plan that are withheld from their salary through payroll deduction. These contributions are exempt from federal income taxes.

Tax-Sheltered Annuity (TSA) or Tax-Deferred Annuity (TDA)

A voluntary tax-deferred investment vehicle that is designed to help build extra retirement assets, and is funded through employee contributions. The employee makes investment choices.

Variable Annuity

An annuity, the value of which fluctuates based on the market performance of an underlying securities portfolio. Unlike Fixed Annuities, there is no guarantee of principal repayment or rate of return. Variable annuities are securities registered with the Securities and Exchange Commission, which require a prospectus. The prospectus contains information you should know before purchasing a variable annuity and must be made available at the time of your enrollment or upon request.

EA-0102-0806

| | AIG-VALIC | AXA Financial (Equitable) | The Hartford | ING Life Insurance and Annuity Co. | TIAA-CREF | Met Life (formerly Travelers/CitiStreet) |
|-----------------------------------|--|--|--|--|--|--|
| CUSTOMER SERVICE | | , , , | | , | | , |
| Phone Number(s) | 800-448-2542 or 973-285-8200 | 800-628-6673 - Available from 8:00 a.m. to 7:00 p.m. EST (Monday through Thursday) and 8:00 a.m. to 5:00 p.m. EST on Friday. | 800-528-9009 | 877-873-0321 | 800-842-8412 or 609-243-6000 | 1-800-545-0108 or 732-602-0500 |
| SERVICES | de de la contrata | | and a large wife and | Providence of the control of the con | | to the state of |
| Web-based | aigvalic.com/njabp | equitable.com/nj | retire.hartfordlife.com | ingretirementplans.com | tiaa-cref.org | travelersla.com |
| E-mail | | equitable.nj@axa-financial.com | | | | |
| Voice Response System | 800-44-VALIC | 800-755-7777 | 800-528-9009 | 800-262-3862 | 800-842-2252 | 800-842-9406 |
| On campus/worksite representative | Each campus has an on-site Financial Advisor assigned. Please call 973-285-8200 to schedule a face to face meeting or visit our website for a complete listing of Financial Advisors. | Please visit www.equitable.com/nj for the list of our representatives by the institution to which they are assigned. Click on the yellow box at the top of the screen titled, "Contact a Financial Professional Nowl." You can also call us at 1-866-786-0856. | contact your local Hartford Representative.A Hartford Account Representative has been assigned to your campus to assist you in enrolling in | ING Financial Advisers, LLC (member SIPC); 877-873-0321 | Noncommissioned Financial Consultants are available for face-to-face meetings. Call 800-842-8412 or 609-243-6000 for an appointment. | Each campus has an on-site Financial Counselor assigned. Please call 800-54: 0108 to contact your Met Life representative. |
| PROVIDER FINANCIAL CONDITION | (RATING) | | | | | i de la companya de |
| A.M. Best Co. | A+ | A+ | A+ | A+ | A++ (6/2003) | A++ |
| Fitch | AA+ | AA | AA | AA | AAA (11/2003) | AA+ |
| Standard & Poor's | AAA | AA- | AA- | AA | AAA (10/2003) | AA |
| Moody's Investors Service | Aa1 | Aa3 | Aa3 | Aa3 | Aaa (12/2003) | Aa1 |
| INVESTMENT CHOICES BY ASSET | CLASSES (EXPENSES BY FUND ARE LIS | TED IN PARENTHESIS BESIDE EACH A | CCOUNT) | | | |
| Guaranteed | Fixed Account Plus Short-Term Fixed Account | Guaranteed Interest Option (GIO) (0.00%) Fixed Maturity Option (0.00%) | General "Declared Interest" Account (none) | ING Fixed Plus Account II ^{B1} ING Long-Term GAA ² ING Short-Term GAA ² | TIAA Traditional | Enhanced Met Life T-Flex Fixed Annuity (1% bonus on new deposits) |
| Fixed Income - Bonds | Capital Conservation Fund (0.65%) | EQ/JP Morgan Core Bond (0.80%) | Hartford Bond HLS (0.51%) | ING VP Bond Portfolio (0.49%) ^{B1} | CREF Bond Market (0.44%) CREF Inflation-Linked Bond (0.44%) | Met Life Quality Bond (0.32%) |
| Money Market | Money Market Fund (0.56%) | EQ/Money Market (0.64%) | Hartford Money Market HLS (0.49%) | ING VP Money Market Portfolio(0.34%) ^B | CREF Money Market (0.39%) ^{C1} | Met Life Money Market (0.32%) |
| Equity-Stocks | Vanguard Winsdor II (0.42%) T. Rowe Price Science & Technology (1.00%) Small Cap Index (0.48%) American Century International Growth (1.06%) MidCap Index (0.41%) Templeton Global (0.81%) Stock Index (0.37%) | EQ/Janus Large Cap Growth (1.15%) EQ/Bernstein Diversified Value (.95%) EQ/Equity 500 Index (.57%) EQ/Calvert Socially Responsible (1.05%) EQ/FI Mid Cap (1.00%) EQ/Small Company Index (0.85%) EQ/Mercury International Value (1.25%) | Templeton Foreign (1.22%) Hartford Small Company HLS (0.77%) Franklin Small-Mid Cap Growth (1.06%) Hartford MidCap HLS (0.72%) American Century Equity Income (1.25%) MFS Massachusetts Investors Growth Stock (0.92%) Hartford Index HLS (0.44%) Hartford Dividend and Growth HLS (0.69%) | ING VP International Value Portfolio (1.00%) ^{B1} ING American Century Small Cap Value Portfolio (1.55%) ^{B1} ING Baron Small Cap Growth Portfolio (1.45%) ^{B1} ING VP Index Plus MidCap Portfolio (0.53%) ^{B1} Lord Abbett Series Fund- Mid Cap Value Portfolio (1.15%) ^{B1} Fidelity VIP Contrafund Portfolio (0.68%) ^{B1} ING T. Rowe Price Growth Equity Portfolio (0.75%) ^{B1} ING T. Rowe Price Equity Income Portfolio (0.95%) ^{B1} | CREF Growth (0.50%) | Fidelity VIP Growth Portfolio (0.65%) Fidelity VIP Equity-Income (0.56%) Dreyfus Stock Index Fund (0.27%) Templeton Growth Securities (0.87%) Capital Appreciation (Janus) (0.81%) Met Life Social Awareness (Smith Barney) (0.68%) Fidelity VIP Mid Cap Portfolio (0.88%) Smith Barney Appreciation Portfolio (0.77%) |
| Balanced | Asset Allocation (0.64%) | AXA Moderate Allocation (.35%) ^{A1} | Van Kampen Equity and Income (0.82%) | ING VP Balanced Portfolio, Inc. (0.59%) ^{B1} | CREF Social Choice (0.44%) ^{C3} | Fidelity VIP Asset Manager (0.61%) MFS Total Return Portfolio (0.83%) |
| Real Estate | N/A | N/A | N/A | N/A ^{B1} | TIAA Real Estate (0.69%) ^{C4} | N/A |

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|--|--|--|--|--|---|---|
| TOTAL EXPENSES | AIG-VALIC | AXA Financial (Equitable) | The Hartford | ING Life Insurance and Annuity Co. | TIAA-CREF | Met Life (formerly Travelers/CitiStreet) |
| Total expenses and fees including: • Fund Expense (also shown separately under the section "Investment Choice By Option") • Mortality & Expense Charge • Separate Account Fee Expenses and fees were derived from the prospectuses in the respective enrollment kits. | 1.11% - 1.86% | 1.05% - 1.95% | 1.29% - 2.10% (ME&A for all underlying funds is 0.85%) | 1.34% - 2.55%, per 5/03 prospectus. No withdrawal charge applies to this plan. | 0.39% - 0.69% | 1.52% - 2.13% |
| TRANSFERRING FUNDS WITHIN CARE | I RIER INVESTMENT <u>S OPTIONS OR AM</u> C | NG INVESTMENT CARRIERS WHILE EI | MPLOYED | | | |
| Transferring funds within a single carrier's investment options: Restrictions and charges (other restrictions may apply, see prospectuses for details) | From Fixed Account: Limited to 20% per year. From Variable: Up to 15 transfers per | From Fixed Account - Generally 25% restriction from GIO to other funds. No restrictions on other funds. From Variable: None | Participants may transfer the values of their account accumulations among the available investment choices and/or make allocation changes without restriction as to frequency (daily). However, the direct transfer of assets held in the General (Declared Rate) Account to the Hartford Money Market HLS Account (or vice versa), or to any other specified competing fund, are prohibited unless such assets are first transferred into another available investment option for at least 90 days. | Limited to 20% for any 12 month period (Fixed Plus Account II). 100% transfer for de minimus account balances. For Long- and Short-Term GAA, account values transferred before the end of the guarantee period may be subject to a market value adjustment. From Variable: None. However, the annuity contract(s) is not designed to serve as a vehicle for frequent trading in response to short-term fluctuations in the market. | Under RAs and GRAs (ABP): From TIAA Traditional: Limited to \$10,000 or entire account made over a 10-year period. From TIAA Real Estate:Transfers may be made once per calendar quarter. From Variable: None There is no charge for this service. Under GSRAs (ABP & ACTS): Fully cashable and transferable among all accounts and to approved carriers. There is no charge for this service. | From Fixed Account: In service withdrawals limited to 20% per year. Excess withdrawals subject to a deferred sales charge of 7% on amounts withdrawn within 5 years of contributions From Variable: None. |
| Transferring funds between investment | From Fixed Account: | From Fixed Account - Generally 25% | No restrictions apply | Limited to 20% for any 12 month period | Under RAs and GRAs (ABP): | From Fixed Account: |
| carriers: Restrictions and charges (other restrictions may apply, see prospectuses for details) | Limited to 20% per year From Variable: None There is no charge for this service | restriction from GIO to other funds. No restrictions on other funds. From Variable: None | rec restrictions apply | (Fixed Plus Account II). 100% transfer option for de minimus account balances. For Long- and Short-Term GAA, account values transferred before the end of the guarantee period may be subject to a market value adjustment. From Variable: None. However, the annuity contract(s) is not designed to serve as a vehicle for frequent trading in response to short-term fluctuations in the market. | From TIAA Traditional: Limited to \$10,000 or entire account made over a 10-year period. From TIAA Real Estate: Transfers may be made once per calendar quarter. From Variable: None There is no charge for this service. Under GSRAS (ABP & ACTS): | In service withdrawals limited to 20% per year. Excess withdrawals subject to a deferred sales charge of 7% on amounts withdrawn within 5 years of contributions. From Variable: None. |
| SURRENDER OR WITHDRAWAL UPON Restrictions and charges | N RETIREMENT OR SEVERANCE FROM From Fixed Account: None | EMPLOYMENT None | No restrictions apply | Fixed Plus Account II restrictions are | There are no charges for withdrawals or | From Fixed Account: None for death, |
| (other restrictions may apply, see prospectuses for details) | From Variable: None | | | waived due to death, severance from employment, financial hardship, purchase of annuity benefits, or de minimus account balances. For Long- and Short-Term GAA, account values withdrawn before the end of the guarantee period may be subject to a market value adjustment (MVA). From Variable: None. | surrenders from any account under the RA or GSRA. For the GRA there are no charges for withdrawals from the TIAA Real Estate or CREF accounts in any form. There is a 2.5% surrender charge for lump sum withdrawals only, from TIAA Traditional. There is no charge for other types of withdrawals from TIAA Traditional. | disability, systematic payout for minimum 3 years or retirement/severance at age 55 with 5 years participation. Other withdrawals subject to an annual 20% free withdrawal. Excess withdrawals subject to a deferred sales charge of 7% on amounts withdrawn within 5 years of contribution From Variable: None. |

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|---|------------------------------|------------------------------|--------------------------------|---|--|--|
| INCOME OPTIONS | | | | | | |
| Cash Withdrawals | Subject to plan restrictions | Subject to plan restrictions | Subject to plan restrictions | Subject to plan restrictions | Subject to plan restrictions ^{C5} | Subject to plan restrictions |
| Systematic Withdrawals | Subject to plan restrictions | Subject to plan restrictions | Subject to plan restrictions | Subject to plan restrictions | Subject to plan restrictions ^{C5} | Subject to plan restrictions |
| Interest-only payments | Yes | Yes | No | No | Yes | Yes |
| Minimum distribution | Yes | Yes | Yes | Yes | Yes | Yes |
| Fixed period payments | Subject to plan restrictions | Yes | Yes | Subject to plan restrictions | Subject to plan restrictions ^{C5,C6} | Yes |
| Single Life Annuity | Yes | Yes | Yes | Yes | Yes | Yes |
| Joint Survivor Annuities | Yes | Yes | Yes | Yes | Yes | Yes |
| Guaranteed Periods | Yes | Yes; 5, 10, 15 or 20 years | Yes; 10, 15, and 20 year terms | Yes; 5-30 year terms | Yes; 10-, 15-, 20-year terms | Yes |
| Fixed and variable income | Yes | Yes | Yes | Fixed and variable annuity payout options are available | TIAA Real Estate and the CREF accounts are available as variable annuity income. Transfers during the annuity period are permitted, subject to limitation. | N/A |
| LOAN PROVISIONS | | | | | | |
| Available (check with carriers for specific fees) | Yes | Yes | Yes | Yes | Yes | Yes |

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|-----------|-----------|---|--------------|--|--|--|
| FOOTNOTES | AIG-VALIC | AAA i ilianciai (Equitable) | The Hartioid | ING Life insurance and Armuny Co. | HAACKEI | Wet Life (formerly Travelers/CitiStreet) |
| FOOTNOTES | | Allocation Portfolios invest in shares of Underlying Portfolios. Therefore, each AXA Allocation Portfolio bears its own management fees and operating expenses as shown above, plus a prorata share of the fees and expenses of the underlying portfolios in which they invest. | | ING Life Insurance and Annuity Company, issuing insurance company. Product is a variable annuity. Variable annuities are long-term investments designed for retirement purposes. Early withdrawals may be subject to a deferred sales charge and if taken prior to age 59 1/2, a 10% federal penalty may apply. Money will be distributed from the annuity will be taxed as ordinary income in the year it is received. Account values fluctuate with market conditions, and when surrendered the principal may be worth more or less than its original cost. Tax deferral is provided by your plan; a variable annuity does not provide any additional tax deferral benefit. You should consider the investment objectives, risks, charges and expenses of the variable product and its underlying investment options carefully before investing. The prospectus contains this and other information. You may obtain a prospectus from your local ING representative; please read it carefully before investing. B1 Investment options listed in the Asset Classes above (as determined by the sponsor) are not in risk/return order. For more information about these funds, please refer to the fund one pagers. | the prospectus carefully before investing. C1 As with all the TIAA-CREF Variable Annuity accounts, the funds you invest in the CREF Money Market Account are neither insured nor guaranteed by the FDIC or any other U.S. Government agency. C2 There are special risks associated with international investing, including erratic market conditions, economic and political | |